

**TRANSIENT ROOM TAX COLLECTIONS**

Deschutes County and Cities of Bend, Redmond, Sisters and La Pine

Provided by Visit Central Oregon

**Deschutes County**

	<u>FY '16/17</u>	<u>Change</u>	<u>FY '17/18</u>	<u>Change</u>	<u>FY '18/19</u>	<u>Change</u>	<u>FY '19/20</u>	<u>Change</u>	<u>FY '20/21</u>	<u>Change</u>	<u>FY '21/22</u>	<u>Change</u>	<u>FY '22/23</u>	<u>Change</u>	<u>FY '23/24</u>	<u>MONTHLY VARIANCE</u>
July	\$ 1,430,995	12.56%	\$ 1,514,978	5.87%	\$ 1,667,996	10.10%	\$ 1,748,181	4.81%	\$ 1,690,203	-3.32%	\$ 2,295,727	35.83%	\$ 2,586,540	12.67%	\$ 2,565,305	-0.82%
Aug	\$ 1,216,868	4.07%	\$ 1,468,425	20.67%	\$ 1,413,522	-3.74%	\$ 1,555,799	10.07%	\$ 1,719,672	10.53%	\$ 2,090,076	21.54%	\$ 2,099,469	0.45%	\$ 2,087,111	-0.59%
Sept	\$ 574,496	-6.53%	\$ 529,022	-7.92%	\$ 610,968	15.49%	\$ 793,230	29.83%	\$ 843,768	6.37%	\$ 1,031,327	22.23%	\$ 1,051,435	1.95%	\$ 1,041,361	-0.96%
Oct	\$ 282,936	17.75%	\$ 394,256	39.34%	\$ 364,516	-7.54%	\$ 354,406	-2.77%	\$ 863,986	143.78%	\$ 612,353	-29.12%	\$ 661,739	8.06%	\$ 594,840	-10.11%
Nov	\$ 228,833	7.42%	\$ 266,930	16.65%	\$ 286,147	7.20%	\$ 297,571	3.99%	\$ 447,254	50.30%	\$ 537,384	20.15%	\$ 497,445	-7.43%	\$ 488,910	-1.72%
Dec	\$ 453,353	14.30%	\$ 421,618	-7.00%	\$ 472,507	12.07%	\$ 554,419	17.34%	\$ 705,084	27.18%	\$ 826,847	17.27%	\$ 759,709	-8.12%	\$ 715,793	-5.78%
Jan	\$ 272,394	-2.35%	\$ 315,236	15.73%	\$ 414,665	31.54%	\$ 471,140	13.62%	\$ 761,842	61.70%	\$ 784,606	2.99%	\$ 722,508	-7.91%	\$ 630,377	-12.75%
Feb	\$ 259,411	1.37%	\$ 277,310	6.90%	\$ 351,432	26.73%	\$ 362,855	3.25%	\$ 686,770	89.27%	\$ 690,582	0.56%	\$ 629,911	-8.79%	\$ 592,725	-5.90%
Mar	\$ 354,899	17.37%	\$ 407,138	14.72%	\$ 343,289	-15.68%	\$ 159,828	-53.44%	\$ 792,257	395.69%	\$ 952,317	20.20%	\$ 648,993	-31.85%	\$ 688,300	6.06%
April	\$ 236,091	9.19%	\$ 272,934	15.61%	\$ 406,383	48.89%	\$ 33,029	-91.87%	\$ 699,039	2016.44%	\$ 959,041	37.19%	\$ 699,744	-27.04%	\$ 685,040	-2.10%
May	\$ 390,661	10.32%	\$ 406,280	4.00%	\$ 524,883	29.19%	\$ 224,100	-57.30%	\$ 853,148	280.70%	\$ 775,228	-9.13%	\$ 755,425	-2.55%	\$ 818,357	8.33%
June	\$ 683,013	-9.57%	\$ 761,871	11.55%	\$ 973,186	27.74%	\$ 1,006,259	3.40%	\$ 1,422,603	41.38%	\$ 1,540,542	8.29%	\$ 1,465,786	-4.85%		N/A
<b>FYTD</b>	<b>\$ 6,383,950</b>	<b>5.21%</b>	<b>\$ 7,035,998</b>	<b>10.21%</b>	<b>\$ 7,829,494</b>	<b>11.28%</b>	<b>\$ 7,560,817</b>	<b>-3.43%</b>	<b>\$ 11,485,626</b>	<b>51.91%</b>	<b>\$ 13,096,030</b>	<b>14.02%</b>	<b>\$ 12,578,704</b>	<b>-3.95%</b>	<b>\$ 10,908,119</b>	<b>FYTD VAR</b>
<b>TOTAL</b>	<b>\$ 6,383,950</b>		<b>\$ 7,035,998</b>		<b>\$ 7,829,494</b>		<b>\$ 7,560,817</b>		<b>\$ 11,485,626</b>		<b>\$ 13,096,030</b>		<b>\$ 12,578,704</b>		<b>\$ 10,908,119</b>	<b>-1.84%</b>

Deschutes unincorporated TRT rate: 5% Jul 76 | 6% Jul 80 | 7% Jan 89 | 8% Jul 14

**City of Bend**

	<u>FY '16/17</u>	<u>Change</u>	<u>FY '17/18</u>	<u>Change</u>	<u>FY '18/19</u>	<u>Change</u>	<u>FY '19/20</u>	<u>Change</u>	<u>FY '20/21</u>	<u>Change</u>	<u>FY '21/22</u>	<u>Change</u>	<u>FY '22/23</u>	<u>Change</u>	<u>FY '23/24</u>	<u>MONTHLY VARIANCE</u>
July	\$ 1,253,078	7.33%	\$ 1,415,547	12.97%	\$ 1,392,621	-1.62%	\$ 1,577,435	13.27%	\$ 1,236,038	-21.64%	\$ 2,013,826	62.93%	\$ 2,171,219	7.82%	\$ 2,307,659	6.28%
Aug	\$ 1,109,525	8.61%	\$ 1,347,492	21.45%	\$ 1,343,926	-0.26%	\$ 1,458,091	8.49%	\$ 1,324,905	-9.13%	\$ 1,750,688	32.14%	\$ 1,934,363	10.49%	\$ 1,827,477	-5.53%
Sept	\$ 839,649	13.55%	\$ 820,801	-2.24%	\$ 945,580	15.20%	\$ 1,021,681	8.05%	\$ 883,269	-13.55%	\$ 1,286,021	45.60%	\$ 1,476,579	14.82%	\$ 1,405,440	-4.82%
Oct	\$ 664,833	25.37%	\$ 650,738	-2.12%	\$ 734,036	12.80%	\$ 795,824	8.42%	\$ 901,163	13.24%	\$ 1,019,624	13.15%	\$ 1,068,055	4.75%	\$ 1,039,060	-2.71%
Nov	\$ 458,649	28.26%	\$ 426,303	-7.05%	\$ 495,457	16.22%	\$ 539,082	8.81%	\$ 489,540	-9.19%	\$ 765,636	56.40%	\$ 695,613	-9.15%	\$ 677,204	-2.65%
Dec	\$ 541,672	24.78%	\$ 506,919	-6.42%	\$ 567,940	12.04%	\$ 592,581	4.34%	\$ 524,108	-11.56%	\$ 775,699	48.00%	\$ 772,035	-0.47%	\$ 710,152	-8.02%
Jan	\$ 467,385	16.96%	\$ 475,959	1.83%	\$ 554,007	16.40%	\$ 595,797	7.54%	\$ 626,991	5.24%	\$ 853,484	36.12%	\$ 808,091	-5.32%	\$ 627,949	-22.29%
Feb	\$ 475,558	11.05%	\$ 499,784	5.09%	\$ 533,904	6.83%	\$ 656,403	22.94%	\$ 635,546	-3.18%	\$ 912,789	43.62%	\$ 795,392	-12.86%	\$ 766,920	-3.58%
Mar	\$ 686,690	26.64%	\$ 673,381	-1.94%	\$ 741,513	10.12%	\$ 335,846	-54.71%	\$ 967,399	188.05%	\$ 1,130,033	16.81%	\$ 965,623	-14.55%	\$ 957,239	-0.87%
April	\$ 635,713	11.28%	\$ 690,587	8.63%	\$ 737,773	6.83%	\$ 120,155	-83.71%	\$ 953,833	693.84%	\$ 1,202,511	26.07%	\$ 995,855	-17.19%	\$ 961,859	-3.41%
May	\$ 766,845	24.73%	\$ 803,357	4.76%	\$ 915,959	14.02%	\$ 311,063	-66.04%	\$ 1,050,833	237.82%	\$ 1,235,754	17.60%	\$ 1,229,384	-0.52%	\$ 1,295,071	5.34%
June	\$ 1,021,403	15.10%	\$ 1,081,683	5.90%	\$ 1,210,933	11.95%	\$ 770,499	-36.37%	\$ 1,481,491	92.28%	\$ 1,544,686	4.27%	\$ 1,778,528	15.14%		N/A
<b>FYTD</b>	<b>\$ 8,920,999</b>	<b>15.95%</b>	<b>\$ 9,392,551</b>	<b>5.29%</b>	<b>\$ 10,173,649</b>	<b>8.32%</b>	<b>\$ 8,774,457</b>	<b>-13.75%</b>	<b>\$ 11,075,116</b>	<b>26.22%</b>	<b>\$ 14,490,751</b>	<b>30.84%</b>	<b>\$ 14,690,737</b>	<b>1.38%</b>	<b>\$ 12,576,030</b>	<b>FYTD VAR</b>
<b>TOTAL</b>	<b>\$ 8,920,999</b>		<b>\$ 9,392,551</b>		<b>\$ 10,173,649</b>		<b>\$ 8,774,457</b>		<b>\$ 11,075,116</b>		<b>\$ 14,490,751</b>		<b>\$ 14,690,737</b>		<b>\$ 12,576,030</b>	<b>-2.60%</b>

Note: The TRT rate in City of Bend is 30% higher than Deschutes unincorporated: 9% Jul 03 | 10% Jun 14 | 10.4% June '15

**City of Redmond**

	<u>FY '16/17</u>	<u>Change</u>	<u>FY '17/18</u>	<u>Change</u>	<u>FY '18/19</u>	<u>Change</u>	<u>FY '19/20</u>	<u>Change</u>	<u>FY '20/21</u>	<u>Change</u>	<u>FY '21/22</u>	<u>Change</u>	<u>FY '22/23</u>	<u>Change</u>	<u>FY '23/24</u>	<u>MONTHLY VARIANCE</u>
July	\$ 125,279	3.60%	\$ 126,009	0.58%	\$ 139,786	10.93%	\$ 144,589	3.44%	\$ 106,140	-26.59%	\$ 181,877	71.35%	\$ 134,055	-26.29%	\$ 264,600	97.38%
Aug	\$ 115,857	13.16%	\$ 142,287	22.81%	\$ 134,665	-5.36%	\$ 138,707	3.00%	\$ 137,667	-0.75%	\$ 167,105	21.38%	\$ 231,619	38.61%	\$ 199,705	-13.78%
Sept	\$ 81,264	-12.60%	\$ 80,862	-0.49%	\$ 95,416	18.00%	\$ 91,371	-4.24%	\$ 104,059	13.89%	\$ 135,779	30.48%	\$ 149,654	10.22%	\$ 130,845	-12.57%
Oct	\$ 59,195	6.75%	\$ 67,638	14.26%	\$ 78,556	16.14%	\$ 80,961	3.06%	\$ 80,948	-0.02%	\$ 118,373	46.23%	\$ 123,775	4.56%	\$ 170,000	37.35%
Nov	\$ 43,669	6.34%	\$ 49,587	13.55%	\$ 59,236	19.46%	\$ 58,230	-1.70%	\$ 63,480	9.02%	\$ 86,719	36.61%	\$ 105,400	21.54%	\$ 89,992	-14.62%
Dec	\$ 34,297	0.93%	\$ 43,548	26.97%	\$ 47,786	9.73%	\$ 51,072	6.88%	\$ 51,382	0.61%	\$ 90,442	76.02%	\$ 75,123	-16.94%	\$ 73,232	-2.52%
Jan	\$ 48,603	26.32%	\$ 51,543	6.05%	\$ 56,995	10.58%	\$ 58,842	3.24%	\$ 54,968	-6.58%	\$ 96,143	74.91%	\$ 91,119	-5.23%	\$ 92,157	1.14%
Feb	\$ 41,196	6.10%	\$ 48,577	17.92%	\$ 57,269	17.89%	\$ 64,180	12.07%	\$ 54,410	-15.22%	\$ 89,035	63.64%	\$ 81,424	-8.55%	\$ 86,595	6.35%
Mar	\$ 67,075	10.67%	\$ 85,321	27.20%	\$ 83,214	-2.47%	\$ 54,181	-34.89%	\$ 92,228	70.22%	\$ 132,020	43.14%	\$ 141,421	7.12%	\$ 127,583	-9.78%
April	\$ 71,397	8.86%	\$ 78,882	10.48%	\$ 81,261	3.02%	\$ 26,634	-67.22%	\$ 103,735	289.49%	\$ 119,596	15.29%	\$ 127,274	6.42%	\$ 134,233	5.47%
May	\$ 86,537	8.47%	\$ 91,608	5.86%	\$ 101,325	10.61%	\$ 42,951	-57.61%	\$ 121,619	183.16%	\$ 130,499	7.30%	\$ 153,806	17.86%	\$ 162,102	5.39%
June	\$ 109,935	5.08%	\$ 117,146	6.56%	\$ 125,245	6.91%	\$ 79,847	-36.25%	\$ 162,179	103.11%	\$ 166,453	2.64%	\$ 180,842	8.64%		N/A
<b>FYTD</b>	<b>\$ 884,304</b>	<b>5.95%</b>	<b>\$ 983,008</b>	<b>11.16%</b>	<b>\$ 1,060,753</b>	<b>7.91%</b>	<b>\$ 891,565</b>	<b>-15.95%</b>	<b>\$ 1,132,816</b>	<b>27.06%</b>	<b>\$ 1,514,039</b>	<b>33.65%</b>	<b>\$ 1,595,511</b>	<b>5.38%</b>	<b>\$ 1,531,044</b>	<b>FYTD VAR</b>
<b>TOTAL</b>	<b>\$ 884,304</b>		<b>\$ 983,008</b>		<b>\$ 1,060,753</b>		<b>\$ 891,565</b>		<b>\$ 1,132,816</b>		<b>\$ 1,514,039</b>		<b>\$ 1,595,511</b>		<b>\$ 1,531,044</b>	<b>8.23%</b>

**TRT rates: 7.5%'92 | 9% Jun '03**

**City of Sisters**

	<u>FY '16/17</u>	<u>Change</u>	<u>FY '17/18</u>	<u>Change</u>	<u>FY '18/19</u>	<u>Change</u>	<u>FY '19/20</u>	<u>Change</u>	<u>FY '20/21</u>	<u>Change</u>	<u>FY '21/22</u>	<u>Change</u>	<u>FY '22/23</u>	<u>Change</u>	<u>FY '23/24</u>	<u>MONTHLY VARIANCE</u>
July	\$ 78,244	19.14%	\$ 93,825	19.91%	\$ 95,096	1.35%	\$ 109,713	15.37%	\$ 105,511	-3.83%	\$ 143,086	35.61%	\$ 168,945	18.07%	\$ 180,018	6.55%
Aug	\$ 71,420	17.43%	\$ 88,994	24.61%	\$ 89,193	0.22%	\$ 99,733	11.82%	\$ 114,254	14.56%	\$ 129,661	13.49%	\$ 134,705	3.89%	\$ 121,391	-9.88%
Sept	\$ 64,236	27.03%	\$ 52,690	-17.97%	\$ 71,992	36.63%	\$ 72,566	0.80%	\$ 66,519	-8.33%	\$ 101,686	52.87%	\$ 114,325	12.43%	\$ 114,610	0.25%
Oct	\$ 40,953	14.37%	\$ 42,607	4.04%	\$ 50,285	18.02%	\$ 61,225	21.76%	\$ 68,623	12.08%	\$ 89,934	31.06%	\$ 86,920	-3.35%	\$ 90,110	3.67%
Nov	\$ 25,685	27.38%	\$ 26,541	3.33%	\$ 32,529	22.56%	\$ 37,611	15.62%	\$ 39,006	3.71%	\$ 50,301	28.96%	\$ 51,522	2.43%	\$ 47,462	-7.88%
Dec	\$ 28,796	32.82%	\$ 30,862	7.18%	\$ 35,386	14.66%	\$ 38,178	7.89%	\$ 47,512	24.45%	\$ 59,813	25.89%	\$ 64,727	8.22%	\$ 51,226	-20.86%
Jan	\$ 26,663	35.03%	\$ 27,392	2.74%	\$ 35,780	30.62%	\$ 43,867	22.60%	\$ 65,459	49.22%	\$ 72,571	10.86%	\$ 68,133	-6.12%	\$ 58,794	-13.71%
Feb	\$ 25,308	16.75%	\$ 29,165	15.24%	\$ 30,876	5.87%	\$ 48,335	56.54%	\$ 52,613	8.85%	\$ 61,843	17.54%	\$ 60,936	-1.47%	\$ 62,743	2.97%
Mar	\$ 30,217	12.84%	\$ 36,889	22.08%	\$ 32,744	-11.24%	\$ 17,882	-45.39%	\$ 70,110	292.07%	\$ 73,481	4.81%	\$ 65,279	-11.16%	\$ 67,463	3.34%
April	\$ 32,789	1.11%	\$ 38,192	16.48%	\$ 33,519	-12.23%	\$ 5,292	-84.21%	\$ 69,994	1222.63%	\$ 67,832	-3.09%	\$ 64,801	-4.47%	\$ 65,560	1.17%
May	\$ 45,427	30.93%	\$ 53,340	17.42%	\$ 51,453	-3.54%	\$ 18,568	-63.91%	\$ 89,292	380.89%	\$ 93,527	4.74%	\$ 90,285	-3.47%	\$ 101,498	12.42%
June	\$ 65,578	14.14%	\$ 78,606	19.87%	\$ 79,576	1.23%	\$ 64,744	-18.64%	\$ 112,609	73.93%	\$ 125,302	11.27%	\$ 132,364	5.64%		N/A
<b>FYTD</b>	<b>\$ 535,316</b>	<b>19.63%</b>	<b>\$ 599,104</b>	<b>11.92%</b>	<b>\$ 638,430</b>	<b>6.56%</b>	<b>\$ 617,713</b>	<b>-3.24%</b>	<b>\$ 901,500</b>	<b>45.94%</b>	<b>\$ 1,069,037</b>	<b>18.58%</b>	<b>\$ 1,102,942</b>	<b>3.17%</b>	<b>\$ 960,874</b>	<b>FYTD VAR</b>
<b>TOTAL</b>	<b>\$ 535,316</b>		<b>\$ 599,104</b>		<b>\$ 638,430</b>		<b>\$ 617,713</b>		<b>\$ 901,500</b>		<b>\$ 1,069,037</b>		<b>\$ 1,102,942</b>		<b>\$ 960,874</b>	<b>-1.00%</b>

**TRT rate: 8%'07 | 8.99% Jul '16 (50% of tax goes to the Chamber of Commerce) | \$250K annually Jul '17 | 33% of tax goes to the Chamber Jul '20 | \$200K annually Jul '21 | \$0 to Chamber Nov '22**

City of La Pine

	FY '16/17	Change	FY '17/18	Change	FY '18/19	Change	FY '19/20	Change	FY '20/21	Change	FY '21/22	Change	FY '22/23	Change	FY '23/24	MONTHLY VARIANCE
July	\$ 17,172	18.80%	\$ 21,050	22.58%	\$ 19,622	-6.78%	\$ 17,814	-9.21%	\$ 10,986	-38.33%	\$ 15,377	39.97%	\$ 21,206	37.91%	\$ 21,901	3.28%
Aug	\$ 19,806	11.44%	\$ 21,315	7.62%	\$ 22,959	7.71%	\$ 23,253	1.28%	\$ 14,778	-36.45%	\$ 28,617	93.65%	\$ 31,610	10.46%	\$ 30,457	-3.65%
Sept	\$ 19,585	29.68%	\$ 24,365	24.41%	\$ 23,009	-5.57%	\$ 22,093	-3.98%	\$ 13,634	-38.29%	\$ 23,731	74.06%	\$ 25,870	9.01%	\$ 22,277	-13.89%
Oct	\$ 17,412	12.50%	\$ 16,994	-2.40%	\$ 17,209	1.27%	\$ 18,195	5.73%	\$ 11,215	-38.36%	\$ 16,022	42.86%	\$ 20,620	28.70%	\$ 24,227	17.49%
Nov	\$ 15,934	35.02%	\$ 12,199	-23.44%	\$ 13,690	12.22%	\$ 11,462	-16.27%	\$ 9,323	-18.66%	\$ 15,471	65.94%	\$ 16,397	5.99%	\$ 16,621	1.37%
Dec	\$ 7,637	-0.46%	\$ 6,917	-9.43%	\$ 8,771	26.80%	\$ 12,234	39.48%	\$ 5,435	-55.57%	\$ 12,888	137.13%	\$ 8,464	-34.33%	\$ 8,610	1.72%
Jan	\$ 10,497	64.02%	\$ 6,825	-34.98%	\$ 6,990	2.42%	\$ 7,398	5.84%	\$ 4,180	-43.50%	\$ 11,925	185.29%	\$ 9,568	-19.77%	\$ 9,762	2.03%
Feb	\$ 6,975	15.67%	\$ 5,247	-24.77%	\$ 4,928	-6.08%	\$ 7,137	44.83%	\$ 5,457	-23.54%	\$ 8,061	47.72%	\$ 7,451	-7.57%	\$ 10,191	36.77%
Mar	\$ 4,873	-36.62%	\$ 8,054	65.28%	\$ 5,509	-31.60%	\$ 5,772	4.77%	\$ 3,776	-34.58%	\$ 8,581	127.25%	\$ 7,408	-13.67%	\$ 5,564	-24.89%
April	\$ 7,687	14.10%	\$ 10,037	30.57%	\$ 6,691	-33.34%	\$ 5,550	-17.05%	\$ 7,559	36.20%	\$ 10,937	44.69%	\$ 10,821	-1.06%	\$ 8,158	-24.61%
May	\$ 8,838	13.92%	\$ 9,862	11.59%	\$ 10,441	5.87%	\$ 3,831	-63.31%	\$ 5,473	42.86%	\$ 15,313	179.79%	\$ 11,308	-26.15%	\$ 12,058	6.63%
June	\$ 14,316	35.81%	\$ 15,985	11.66%	\$ 14,593	-8.71%	\$ 8,733	-40.16%	\$ 9,431	7.99%	\$ 19,511	106.88%	\$ 15,014	-23.05%		N/A
<b>FYTD</b>	<b>\$ 150,732</b>	<b>18.28%</b>	<b>\$ 158,850</b>	<b>5.39%</b>	<b>\$ 154,412</b>	<b>-2.79%</b>	<b>\$ 143,472</b>	<b>-7.08%</b>	<b>\$ 101,247</b>	<b>-29.43%</b>	<b>\$ 186,434</b>	<b>84.14%</b>	<b>\$ 185,737</b>	<b>-0.37%</b>	<b>\$ 169,826</b>	<b>FYTD VAR</b>
<b>TOTAL</b>	<b>\$ 150,732</b>		<b>\$ 158,850</b>		<b>\$ 154,412</b>		<b>\$ 143,472</b>		<b>\$ 101,247</b>		<b>\$ 186,434</b>		<b>\$ 185,737</b>		<b>\$ 169,826</b>	<b>-0.53%</b>